

End to End Solution Cost Benefit

LI Group Installation Only

Description	Number of Sites	Item Per Cost	Client Cost
No. of Sites:	148	\$ 800.00	\$ 118,400.00
Sites requiring a revisit due to damaged material	49	\$ 600.00	\$ 29,400.00
Sites with delivery delays of 4+ hours	18	\$ 400.00	\$ 7,200.00
Sites requiring client, retail channel, manufacturer, shipper, and LI Group involvement to coordinate revisits	55	\$ 100.00	\$ 5,500.00
Total Client Program Cost			\$ 160,500.00

In this cost analysis one can see how our client benefited from using LI Group for Install and Logistics of their project. When LI Group only handles the install part of the project there were numerous revisits due to damaged materials and site delays that ended up being charged back to the client. Because of the charge backs the client ended having additional costs on the back side of the project that they did not plan for.

LI Group Install + Logistics

Description	Number of Sites	Item Per Cost	Client Cost
No. of Sites:	148	\$ 800.00	\$ 118,400.00
Sites requiring a revisit due to damaged material	0	\$ 600.00	\$ -
Sites with delivery delays of 4+ hours	0	\$ 400.00	\$ -
Sites requiring client, retail channel, manufacturer, shipper, and LI Group involvement to coordinate revisits	0	\$ 100.00	\$ -
Total Client Program Cost			\$ 118,400.00
Total Client Savings By Using LI Group			\$ 42,100.00

When LI Group handles the end to end solution we are able to control the shipment through the entire route by using our experienced white glove couriers. This helps to time the shipments with our installers to avoid costly go-backs due to delivery delays or damages. LI Group is able to manage the end to end process to help eliminate any additional cost and time for your project.